

Sales Representative – AI Solutions (with Mobile Working Option)

We are looking for you to join our family and work together on our vision of a better future. Our AI company is at the forefront of technology and innovation, and we need your support to push the boundaries even further. This is your opportunity to make a real impact and elevate our company to the next level.

Why Us?

With us, you will become a part of a family that is changing the world. We are passionate about developing the best solutions in the field of artificial intelligence and are in search of someone who shares this passion. We offer you:

- The opportunity to work on groundbreaking projects that are shaping the future.
- A dynamic and inspiring work environment where ideas are valued.
- A supportive family that is ready to help you grow.
- Competitive compensation and generous benefits.
- The option for mobile working, allowing you to work flexibly.

Your Responsibilities:

- Develop and execute strategic plans to achieve sales targets and expand our customer base in the AI sector.
- Identify and pursue new business opportunities while maintaining relationships with existing clients.
- Understand and effectively communicate the unique value propositions of our AI products to potential clients.
- Work independently to manage the end-to-end sales process, from lead generation to deal closure.
- Collaborate with cross-functional teams, including marketing and product development, to ensure alignment with customer needs.

What We Expect from You:

- Proven track record in B2B sales, particularly in the IT sector, with a focus on complex and technical products.
- Strong understanding of AI technologies and their applications in various industries.
- Strong understanding of project management processes to guide clients through the implementation of AI solutions.
- Excellent communication and interpersonal skills to articulate complex concepts to diverse audiences.
- Self-motivated and able to work independently, with a results-driven mindset.
- Ability to establish and nurture long-term relationships with clients.
- Minimum of 5 years of experience in sales, preferably in the AI or IT industry
- Fluent English language skills are required, as English is the working language within our international family





We are looking for YOU!

Apply today and join our family!

If you are looking for an opportunity to pursue your passion for sales and account management within an innovative AI company while enjoying the flexibility of mobile working, we would love to get to know you. We are excited to hear from you and work together on our exciting future.

Apply now and become a part of our family that is changing the world! Please send your application to jobs@weyp.ai! Any questions? Please call Steffen at +49 151 46657842.



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